

Name of your company/institution	Primary industry or activity of company/institution	Short description of company and it's products or services
<b>LTH Learnica</b>	Leenje na oboeni materijali/Avtomobilska industrija	LTH Learnica Ohrid je del skupine LTH Castings s sedežem v Škofji Loki, Slovenija. LTH Castings je specializirano na področju razvoja, litja, obdelave in montaže visoko kompleksnih aluminijastih komponent ter izdelave orodij za lastno proizvodnjo. Skupina je eden vodilnih evropskih dobaviteljev visokokakovostnih strojno obdelanih aluminijastih ulitkov za avtomobilsko industrijo. Dobavljamo večinoma na evropski trg strankam kot so Mercedes Benz, Bosch, BMW, ZF, Continental, Audi in drugi.
<b>Trimo Makedonija dooel Skopje</b>	Production of non combustable MW roofs and facades sandwich panels and technical support	Trimo je eno vodilnih evropskih podjetij, ki ponuja celovite rešitve za ovoje stavb na področju ognjevarnih streh in fasad. Trimo ustvarja visoko učinkovite, trajnostne in privlačne arhitekturne stenske in strešne sisteme. Trimo verjame v visoko zmogljive, enostavne, varne in po meri izdelane rešitve ovoja zgradb, ki izpolnjujejo najrazličnejše potrebe njegovih strank. Trimo zagotavlja celovite rešitve in storitve - od ideje do izvedbe projekta, hkrati pa prevzema odgovornost do ljudi, okolja in družbe. Trimo je specialist za ovoje stavb z več kot 50-letnimi izkušnjami in vas podpira v vseh fazah vašega projekta, od fasadnega in strešnega sistema, inženiringa, proizvodnje in dostave do montaže in vzdrževanja. <a href="http://www.trimo-group.com">www.trimo-group.com</a>
<b>IGM-Trejd</b>	Metalna industrija - Proizvodstvo na celicni cevki i profili	
<b>Iskra Sistemi - M DOOEL Skopje</b>	System engineering	
<b>Iskratel</b>	Telekomunikacije	Naše podjetje je z več kot 75 leti izkušenj vodilni evropski ponudnik celovitih digitalnih rešitev za varno in pametno prihodnost. Z lastnimi razvojnimi in proizvodnimi centri, nad 900 zaposlenimi in globalno prisotnostjo v več kot 50 državah, povezujemo izkušnje in strokovnost z inovativnostjo. Naše produkte in rešitve uporablja več kot 100 milijonov

		zadovoljnih uporabnikov. Ustvarjamo zanesljive in celovite rešitve za telekomunikacijske operaterje in ponudnike storitev, za digitalizacijo transporta, javne varnosti in energetike ter nudimo proizvodne storitve. Skrbimo za trajnostni in dolgoročni uspeh naših strank in partnerjev, pri čemer upoštevamo lokalne značilnosti in se jim prilagajamo.
<b>Alkaloid AD Skopje</b>	Pharmaceutical Industry	
<b>TAB MAK</b>	proizvodnja akumulatorjev	<p>Podjetje TAB MAK d.o.o. je bilo ustanovljeno 8.12.2012 z nakupom večinskega deleža obstoječe tovarne akumulatorskih baterij Vesna SAP d.o.o. s strani matične firme TAB d.d. iz Mežice v Sloveniji.</p> <p>Proizvajamo vse vrste svinčeno-kislinskih baterij:</p> <ul style="list-style-type: none"> <li>- startnih baterij za zagon motorjev z notranjim izgorevanjem ter - industrijskih baterij,</li> </ul> <p>TAB MAK je danes proizvajalec nalitih (flooded) ter zaprtih (VRLA) startnih baterij s tržno znamko TAB, TOPLA, VESNA in VALTHOR ter industrijskih baterij s tržno znamko TAB.</p> <p>Podjetje zaposluje okrog 540 ljudi in dosega letno realizacijo okrog 100 mio. EUR. Podjetje ima certificiran sistem kakovosti in ravnanja z okoljem po zahtevah mednarodnih standardov ISO 9001: 2015 in ISO 14001:2015.</p> <p>97% svojih proizvodov izvozimo, največ v razvite zahodnoevropske države.</p>
<b>Audit company RSM Makedonija</b>	Audit, accounting, payroll, IT, legal	<p><a href="http://www.rsm.mk">www.rsm.mk</a></p> <p>RSM Macedonia is part of the RSM network - one of the largest audit, tax, and advisory networks. We have expertise in audit of clients from a variety of industries and sizes, and extensive experience in accounting, tax, payroll, and legal services. Additionally, we offer our payroll system – PayRun and have experts for ERP system implementation. Our over 40 employees have capacity and knowledge to ensure reliable, fast, and stable service for our customers. We support our clients through</p>

		genuine collaboration, deep understanding and delivering tailored ideas and insight. RSM – The Power of Being Understood
<b>RSM IT Makedonija DOOEL Skopje</b>	IT Consultancy	<a href="http://www.rsm.mk">www.rsm.mk</a> Payroll software Payroll services and HR administration support Recruitment IT Audit ERP System implementation
<b>IZOP-K D.O.O.</b>	PRODUCTION, LOGISTIC, INGENIRIN	
<b>Onyx Hr d.o.o.</b>	70.220 Business,oth.management consultancy act.	
<b>LIT Transit d.o.o.</b>	IT Solutions for Public Transport and Smart Cities	
<b>Triglav Osiguruvanje AD Skopje</b>	Insurance	Market leader in non life insurance in Republic of Macedonia. Triglav Skopje is part of Zavarovalnica Triglav, Slovenia
<b>Triglav Osiguruvanje Život AD Skopje</b>	Life Insurance	Životno osiguruvanje
<b>Triglav Penzisko Društvo AD Skopje</b>	Private pension insurance	
<b>KB Prvo Penzisko Društvo AD SKopje</b>	managing pension funds	managing two pension funds (mandatory and voluntary pension fund)
<b>Sava Osiguruvanje AD Skopje</b>	Insurance	
<b>Sava Penzisko Društvo</b>	Pension insurance	
<b>Viator Vektor</b>	Logistics	
<b>Sia Soft</b>	IT	Sia Soft provides digital consultancy and software development services across several verticals, including FinTech, Energy Tech, Cyber Security and more.
<b>CHEMETS D.O.O. 3D AND MORE</b>	PROTOTYPING AND MANUFACTURING WITH 3D	We specialize in prototyping and small series production, product development with 3D technologies. We help to implement a 3d industrial printer into the production or development process in any kind

	TECNOLOGIES, IMPLEMENTATION 3D PRINTERES IN PRODUCTION	of industry. Together with customers, we are searching for solutions, so they get what they really need. Impossible is possible.
<b>ABC NEPREMIČNINE</b>	Nepremičnine	Nepremičninske storitve
<b>Profilplast d.o.o.</b>	proizvodnja / orodjarstvo, plastika	izdelava orodij za ekstruzijo, izdelava orodij za upogib pločevine
<b>FINS</b>	Renewable energy	Development of Waste to energy projects in North Macedonia.
<b>ODIN, Poslvno in investcijsko svetovanje, Anže Podgornik s.p.</b>	Finance and administration	We offer financial advice and consultations to companies in search of funding for their investments. We provide the service of taking up the administrative and financial documentation for investment plans.
<b>Manag Rohon Medved Rok s.p.</b>	Strategic consultants in investment opportunities	I specialize in investment opportunities and digitalization services that strive on cooperation and shortening the production (or service) bottleneck. Key areas that I work on are strategic and business consulting, market research and mainly digital strategies, digital marketing and drone shots for presentation purposes of the company or its production/team.
<b>Energy Delivery Solutions AD</b>	Energy Trading & Supplying	Electricity trading & supplying
<b>Scale Focus DOOEL Skopje</b>	Company for computer programming, information technology and services	<p>“Scale Focus” is a company which primarily works in the field of technology, research, and development of advanced engineering. As the primary company for implementing IT solutions and consulting in various IT fields, we provide technical solutions for many world-renowned companies both in the information and communication fields and many other fields as well.</p> <p>We are equipped with an expertise which has been proven by the fact that we are currently working on 200 active projects for clients that are on the Forbes 500 list, and we have approximately 300 already completed projects for nearly 500 clients. “Scale Focus’s” solutions have</p>

		already been implemented in already existing products of important companies in the IT world.
<b>Brainstorm DOEL</b>	Hospitality industry	Fast Foods - Pizzas and Sandwiches.
<b>ZAVAR Company</b>	METAL PROCESSING & PRODUCTION	ZAVAR Company is a family owned business since 1988, leading company in the Balkans area in the field of process equipment and welding. We are established fabricator of custom sheet metal parts and assemblies and producer of high quality pressure vessels, processing tanks and reactors from stainless steel and special metals. We have the following certificates: EN ISO 9001:2015, EN ISO 14001:2015, EN ISO 3834-2, PED 2014/68/EU and several more in progress.
<b>WINTEH razvoj aplikacij in svetovanje d.o.o.</b>	Računalništvo in informatika	Smo podjetje WINTEH d.o.o., ki se ukvarja z razvojem naprednih digitalnih rešitev. Za potrebe proizvajalcev in ponudnikov stavbnega pohištva smo razvili celovito digitalno platformo, ki ponuja enostavno in celostno razumevanje potreb kupcev in njihovega povpraševanja. Rešitev celostno podpira sodelovanje med kupcem, komercialistom in merilcem, ki obišče stranko. Integriran poslovni proces omogoča hitro odzivnost kupcem in kakovostno pripravljene ponudbe ter posledično kakovostno opravljeno delo in zadovoljne kupce.
<b>Unija Smart Accounting</b>	Accounting, Payroll, Tax and Legal consulting	Unija is an international accounting firm. It provides accounting, payroll and consulting services to organizations of all shapes and sizes in the markets of the former Yugoslavia
<b>AAG - Analysis and Advisory Group DOO</b>	Professional services - management consulting	We position ourselves as a boutique consultancy service provider for very tailor-made, specific and delicate advisory, requiring a large amount of expertise, knowledge, good network, excellent organizational ability, utmost confidentiality and reliability.
<b>Vitalia Nikola Health Good Ltd</b>	Food	Health food production and trading www.vitalia.com.mk

<b>Perutnina Ptuj</b>	Wholesales of Meat and Meat products	Perutnina Ptuj is present in Macedonia of almost 40 years. Core business of the company is importing meat and meat products and sales it to the end customers through distributor in Macedonian market.
<b>UNIOR Makedonija</b>	Production & sales of hand tools	Slovenian producer of hand tools
<b>Redsped</b>	Custom service and transport	Providing custom services and transport
<b>Secretariat for European Affairs</b>	Governance	n/a
<b>SEG Holding</b>	Consulting services	Mobilization of funds, Strategic planning, Training and consultancy, Research and analysis
<b>Business Accelerator UKIM</b>	Business and technology Accelerator, Technology	Business Accelerator UKIM (BAU) is a business-technology accelerator established to identify, and support the growth of the most promising technology entrepreneurs, startups, spin-offs and scale-ups in Macedonia. Support includes financing/investment and tailor business acceleration program, including mentoring, access to international markets and business networks, business development, and fundraising support.
<b>International Finance Corporation</b>	International Development	IFC is the largest global development institution focused on the private sector in developing countries. IFC, a member of the World Bank Group, advances economic development and improves the lives of people by encouraging the growth of the private sector in developing countries. IFC provides both, investment and advisory services.
<b>Helios Makedonija d.o.o.e.l.</b>	Chemicals	Distribution of coatings and building materials.
<b>A1 Makedonija</b>	Telecommunications	Telecommunications
<b>NEOTEL</b>	Telecommunication	Telecommunication services
<b>VENETA MANUFATI CEMENTO DOOEL</b>	Proizvodstvo na prefabrikovani betonski elementi	Dejnosta na pretprijatiето e proizvodstvo na prefabrikovani betonski elementi za potreba na gradeznistvoto, vo slucajov niskogradba-sistemi za odvod na atmosfьrski vodi i fekalni materii
<b>MAKSTIL A.D.SKOPJE</b>	Metallurgy	production of slabs and plates
<b>Schneider Electric</b>	Energetic, IT, Electronic	Schneider Electric is a European multinational company providing energy and automation digital solutions for efficiency and sustainability
<b>S&amp;T Makedonia</b>	IT	System Integrator

<b>Tour Operator „Holidays,,</b>	Tourism.	The travel agency (tour operator) “Holidays” has existed continuously since 1992. Founded by professionals with many years of experience in tourism and air traffic, it has grown into a respectable travel agency, which has been named the best incoming tourism travel agency by the Ministry of Economy of the Republic of Macedonia. In addition to the travel agency, the Pine Holidays include the Pine Hotel and the Holiday Rent a Car with several Opel Vivaro minivans.
<b>GDi Skopje</b>	Operations Support Systems (OSS), Decision Support Systems (DSS), Cloud Computing and Geoinformation Systems (GIS)	We are particularly well known in the field of Operations Support Systems (OSS), Decision Support Systems (DSS), Cloud Computing and Geoinformation Systems (GIS) for both the commercial and public market segments. Today, the main focus of our products is on intelligent assets, intelligent operations, intelligent resources, smart data and smart platforms. Our core focus is on providing solutions for management of resources, assets and operations in telecommunications, energy, government, agriculture and food, natural resources, environment, security and safety, and commercial industries. GDi DOOEL Skopje activities and projects are based on Esri® GIS software solutions.
<b>Matrona Consulting</b>	export promotion, B2B meetings, internationalisation, export training, market reasearch, business development	Matrona Cons is a consulting company working on export promotion, business internationalization, strategic company development and export education programs for SMEs in the SEE/Balkan region (www.matronacons.com and www.exportacademy.io). In addition, Matrona Cons is the exclusive agent for several leading brands, including RGX – a global export expert, an international business consulting company with a presence in more than 60 countries (www.rgxonline.com). As RGX, we currently work with more than 200,000 SMEs, cross-border companies and 700 chambers of commerce, associations, government entities and trade program organizations.
<b>Makedonski Telekom AD-Skopje</b>	Telecommunications	Nationwide telecommunication provider providing mobile and fixed voce and data services, broadband internet and TV services.

<b>In Net Media 2016 Doel</b>	Electronic Telecommunications	Tv contents
<b>Cevahir Group - Brancch Skopje</b>	Constructin - Real estate	<a href="http://www.cevahirskycity.mk">www.cevahirskycity.mk</a>
<b>Inbox Data and Archive Centar</b>	Data Archive and Digitalization	Data Archive, Digitalization and softwere solutions.
<b>SEEJU Inovacii i Tehnologija Doo</b>	IT Technology and Innovation	Company for information technologies, computer programming, consulting and marketing services Company for IT technologies, computer programming, consulting and marketing services Company for information technologies, computer programming, consulting and marketing solutions
<b>Development Bank of North macedonia</b>	finance	DBNM is development bank and we provide several credit lines, credit insurance, factoring and guarantees.
<b>Chapter 4</b>	Public relations and communication agency	Podjetje za komunikacijski management Chapter 4 je profesionalna agencija za komuniciranje z javnostjo ( <a href="http://www.chapter4.mk">www.chapter4.mk</a> ). Del je regionalne agencije Chapter 4 ( <a href="http://www.chapter4.eu">www.chapter4.eu</a> ), ki deluje na več kot 12 trgih jugovzhodne Evrope. V Makedoniji obstaja že 12 let in opravlja storitve na področju komuniciranja organizacij/institucij z notranjimi in zunanji javnostmi (ustvarjanje komunikacijskih vsebin, priprava komunikacijskih strategij, odnosi z javnostjo, odnosi z mediji, organizacija dogodkov, razne raziskave, lobiranje, družbeni mediji). Ponuja celovit pristop k komuniciranju na makedonskem trgu, a tudi storitve na enem mestu-“one-stop” za celotno regijo.
<b>Puklavec Family Wines</b>	Wine industry	Production of refreshing white & sparkling wines in Slovenia, and production of red wines in Macedonia
<b>STRUCTURA CONCEPT d.o.o.e.l. Skopje</b>	Engineering company	Naša se kompanija bavi Inžineringom u Građevinarstvu, kao i vlastitu proizvodnju AB prednapregnutih elemenata



<b>SIMT DOOEL Skopje</b>	Computer programming	SIMT DOOEL Skopje is a project oriented company with: - 28 years of experience in the field of information engineering, consulting, design and implementation of ICT solutions - ISO 9001: 2015 Quality management system - ISO 27001: 2013 Information security management systems - ISO 45001: 2018 Occupational health and safety management systems
<b>NLB Banka AD Skopje</b>	Banking	Loans, payments
<b>EUROEDIL HOLDING dooel</b>	Metal industry	-Cutting sheet metal into coils -Tools die making for stamping sheet metal -Stamping sheet metal parts
<b>TV Studio 7 d.o.o.</b>	Video produkcija	TV Studio7 e video-produkcija.
<b>Solar Data Collector</b>	Energy SaaS	Solar Data Collector creates a solution for advanced forecasting, monitoring, optimization and proactive management of the output of photovoltaic systems. The solution measures irradiation, temperature and humidity in a more precise manner and uses meteorological data from various sources for predictions' modelling.
<b>AESCOM DOOEL Skopje</b>		
<b>M Sora</b>	Okna	
<b>Advokat Branko Radojck</b>	Odvetnik	
<b>Hidro Bošava (Kolektor)</b>	Small Hydro Power Plants	
<b>KONNTRA</b>	Architecture and design	KONNTRA is an architectural studio, which in the past years has achieved excellent results in a series of competitions, in the field of architecture and design. Erik Jurišević, Mirjana Lozanovska and Silvija Shaleva, founded KONNTRA in 2018, and became recognisable by their approach with contemporary, characteristic and colourful expression, for presenting their architectural projects. Have been working on various typologies and buildings such as public urban squares, educational, healthcare, commercial and residential buildings. Currently based in Slovenia, Croatia and N. Macedonia.

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<b>Target Grup</b>	Business intelligence and data	<p>Target Grup e prvata bonitetna agencija vo Makedonija osnovana vo 2012ta godina.</p> <p>Glaven produkt na Target Grup e platformata BiznisMreza.mk koja so poveke od 1000 klienti od drzavata i svetot e vodecka platforma za pristap do bonitetni informacii za site kompanii od Makedonija, Slovenija, Srbija, Hrvatska i Crna Gora koja pomaga pri nosenje na pametni delovni odluki za sekoj biznis.</p>
<b>Univerza v Ljubljani, Ekonomska fakulteta</b>	Izobraževanje	Študija na področju ekonomije in poslovni ved
<b>ROTO M,VINICA</b>	PROIZVODSTVO NA PROZIVODI OD PLASTIKA	Proizvodstvo na plasticni proizvodi: dekorativni saksii, burinja za vino, rezervoari za voda i nafta,septicki jami, kaci, dekorativni svetlicki figuri dedo mraz i snesko.
<b>GEN-I Prodazba na energija</b>	Energy trading and sales	<p>GEN-I Skopje is a part of the GEN-I Group, which is operating in more than 20 countries. We connect Germany and France in the West, to Georgia and Turkey in the East.</p> <p>Our global presence in wholesale energy markets enables us to formulate a number of synergies via our extensive market expertise, highly qualified trading personnel, efficient organization, and business processes that are maintained to the highest standards.</p>

<p><b>Info-Kod Skopje</b></p>	<p>IT</p>	<p>Info-kod d.o.o., as a member of Info-kod Group, has been working with identification technology for almost three decades and has been successfully cooperating with public and private companies of various sizes in multiple industries. Our solutions used for healthcare, retail, supply chain, warehousing, logistics and transportation, and many other branches help companies to be more efficient, accurate and connected.</p> <p>We are Premier Solution Partner for all Zebra products including assortment from printing solutions to mobile terminals, barcode readers, RFID readers, supplies for equipment and other related products. With 30 years old reputation, experience and know-how we are recognized as dedicated, reliable, customer-oriented company who provides highest quality of sales, consulting and services by technical experts in our certified service center. (For more information visit <a href="http://www.info-kod.com">www.info-kod.com</a> )</p>
<p><b>Public Revenue Office</b></p>	<p>finance public revenues and duties</p>	<p>To provide high quality services for the taxpayers, streamlined tax procedures for timely and accurate compliance with the obligations and just and efficient collection of taxes and other public levies.</p>